

Activity steps

STEP 1

Gather and review your findings

 60 mins

OUTCOME

A shared understanding of everything that's been found in this round of research

INSTRUCTIONS

Before you start, split the group into pairs, each with their own workspace.

1 In pairs, extract any quotes, observations or reflections from interviews that you found interesting or important. Paste each one on an individual sticky note in your RESEARCH NOTES section.

Don't forget quotes, which provide rich insight into user's perspectives (and generate great discussions about what they really mean).

2 When everyone is done, get a sense of what others have pulled out by browsing through the others pairs' findings (10 mins per section is good).

Take a short break when you're done.



PRO TIP

"Privacy is the responsibility of all researchers. As you work it may be helpful to know who said what, but in Miro we need to "de-identify" or anonymise the findings for privacy and security.

If you want to keep track of where comments came from you could use colour coding, a number system or a code system. For example, interview #1 might be on blue sticky notes or you might add a #1 to the past it. This allows you to keep track whilst protecting users privacy."

Jessie Callaghan
Department of Customer Service

You know you're done when you've read through all the sticky notes (and your brain is starting to tingle with ways they're connected).

PAIR 1: RESEARCH NOTES

PAIR 2: RESEARCH NOTES

PAIR 3: RESEARCH NOTES

PAIR 4: RESEARCH NOTES

STEP 2

Identify key findings

🕒 120+ mins

OUTCOME

A clear idea of your most important findings (and why they are important)

INSTRUCTIONS

Before you start, add the key findings from your research to the KEY FINDINGS column below

- 1 As a group, start organising your findings into groups that make sense. It helps to theme and hunch as you go:
- **Theming:** Findings that are all related to the same problem, feature, step of the journey or any other kind of "theme".
 - **Hunching:** Findings that feel related in some way. This is more about listening to your instincts than rational thought (that comes next). It generally starts with "These feel related, but I don't know why" and starts to make sense as you progress through the activity.

Note: You can use findings in more than one cluster.

- 2 Once you've organised (and reorganised) your findings, summarise each cluster as a key finding - a note that succinctly captures the core meaning of the cluster and articulates why it's consequential to the project.

You know you're done when each of your clusters has a key finding that feels like it's powerful enough to impact the project in some way.



PRO TIP

"If you want to work out if a key finding is consequential, ask each other "So what?"

By answering this question, you'll soon work out if the finding really is consequential, or it's just been written in a way that sounds like it is."

Jessie Callaghan
Department of Customer Service

STEP 3

Reframe findings from a users' perspective



45 mins

OUTCOME

A shared understanding of what's important to your users.

INSTRUCTIONS

Before you start, talk through the six segments below to make sure everyone is clear on what we'll be discussing.

- 1 As a group, discuss what's going on for your users right now, and add sticky notes to answer each question on the board.

Keep going until all of the segments have been thoroughly discussed and populated.

- 2 Now that you've built a better understanding of your user(s), look back over your key findings and discuss which ones are most consequential to users and why.

Update any key findings that can be improved or clarified as a result of your discussion.

Take a break when you're done

You know you're done when the group can identify the key findings that are most important to the users they interviewed.



PRO TIP

"If you find you have drastically different user groups, you can create more than one version of the canvas below. But don't get too caught up in multiple versions, you're not creating a refined persona, just building a better understanding of your users."

Jessie Callaghan
Department of Customer Service

WHAT DO USERS DO?

WHAT DO USERS WANT?

WHAT DO USERS THINK?

WHAT DO USERS FEAR?

WHAT DO USERS HOPE FOR?

WHAT DO USERS FEEL?

STEP 4

Turning findings into directions and actions

🕒 30 mins

OUTCOME

Clear understanding of the directions and actions that could be taken as a result of key findings

INSTRUCTIONS

1 Take some time to reflect on the all research you've processed, the discussions you've had and the thinking you've done. Then, as a group, discuss your answers to these questions"

- What did we find interesting or surprising about these interviews?
- How do they confirm or contradict what we've heard in our previous research?

Add the most compelling suggestions to the workspace as you talk.

2 On sticky notes, each write down a few actions the group could take, or directions the project could go in, as a result of what you've found in this activity.

Discuss each as a group and decide which ones you'll share back with stakeholders and the broader team.

You know you're done when the group can list the direction(s) and/or actions the project could take as a result of this round of research.



PRO TIP

"Don't fret if these last discussions start leading the project in a new direction. By now the group will have built some collective intelligence so may be able to see new paths or opportunities."

Rich Brophy

Department of Customer Service

INTERESTING

SURPRISING

CONFIRMED

CONTRADICTED

DIRECTIONS & ACTIONS

Example

STEP 1

Gather and review your findings

60 mins

OUTCOME
A shared understanding of everything that's been found in this round of research

INSTRUCTIONS
Before you start, split the group into pairs, each with their own workspace.

1 In pairs, extract any quotes, observations or reflections from interviews that you think are most important. Paste each one on an individual sticky note in your RESEARCH NOTES section.

Don't forget quotes, which provide rich insight into user's perspectives (and generate great discussions about what they really mean).

2 When everyone is done, get a sense of what others have pulled out by browsing through the others' pairs' findings (10 mins per section is good).

Take a short break when you're done.

PRO TIP
"It's easy to be responsible for all research. As you work it may be helpful to know who said what, but it's more useful to 'de-sticky' or anonymise the findings for privacy and security.

If you want to keep track of where comments came from you could use colour coding, a number system or a code system. For example, interview #1 might be an blue sticky note or you might add an #1 to the piece if this allows you to keep track whilst prioritising users' views."

Jessie Callaghan
Department of Customer Service

You know you're done when you've read through all the sticky notes (and your brain is starting to tingle with ways they're connected).

PAIR 1: RESEARCH NOTES

PAIR 2: RESEARCH NOTES

PAIR 3: RESEARCH NOTES

PAIR 4: RESEARCH NOTES

STEP 2

Identify key findings

120+ mins

OUTCOME
A clear idea of your most important findings (and why they are important)

INSTRUCTIONS
Before you start, add the key findings from your research to the KIP (KIP) sticky notes below.

1 As a group, start organising your findings into groups that make sense. It helps to name and focus on groups.

- Thinking: Findings that are all related to the same problem, feature, step of the journey or any other kind of "cluster".
- Handling: Findings that feel related in some way. This is more about listening to your instincts that rational thought that comes next, it generally starts with "these feel related, but I don't know why" and starts to make sense as you progress through the activity.

Note: You can use findings in more than one cluster.

2 Once you've organised (and reorganised) your findings, summarise each cluster as a key finding - a note that succinctly captures the core meaning of the cluster and articulates why it's consequential to the project.

PRO TIP
"If you want to work out if a key finding is consequential, ask each other 'so what?'

By answering this question, you'll soon work out if the finding really is consequential, or if it's just been written in a way that sounds like it is."

Jessie Callaghan
Department of Customer Service

You know you're done when each of your clusters has a key finding that feels like it's powerful enough to impact the project in some way.

STEP 3

Reframe findings from a users' perspective

45 mins

OUTCOME
A shared understanding of what's important to your users.

INSTRUCTIONS
Before you start, talk through the six segments below to make sure everyone is clear on what will be discussed.

1 As a group, discuss what's going on for your users right now, and add sticky notes to answer each question on the board.

Keep going until all of the segments have been thoroughly discussed and populated.

2 Now that you've built a better understanding of your users, look back over your key findings and discuss which ones are most consequential to users and why.

Update any key findings that can be improved or clarified as a result of your discussion.

Take a break when you're done.

PRO TIP
"If you find you have drastically different user groups, you can create more than one version of the canvas below. But don't get too caught up in multiple versions, you're not creating a refined persona, just building a better understanding of your users."

Jessie Callaghan
Department of Customer Service

You know you're done when the group can identify the key findings that are most important to the users they interviewed.



STEP 4

Turning findings into directions and actions

30 mins

OUTCOME
Clear understanding of the directions and actions that could be taken as a result of key findings

INSTRUCTIONS

1 Take some time to reflect on all the research you've processed, the discussions you've had and the thinking you've done. Then, as a group, discuss your answers to these questions:

- What did we find interesting or surprising about these interviews?
- How do they confirm or contradict what we've heard in our previous research?

Add the most compelling suggestions to the workspace as you talk.

2 On sticky notes, each write down a few actions the group could take, or directions the project could go in, as a result of what you've found in this activity.

Discuss each as a group and decide which ones you'll share back with stakeholders and the broader team.

PRO TIP
"Don't be if these last discussions start heading the project in a new direction. By now the group will have built some collective intelligence so may be able to see new paths or opportunities."

Rich Bragley
Department of Customer Service

You know you're done when the group can list the directions and/or actions the project could take as a result of this round of research.

DIRECTIONS & ACTIONS

Organisers are sharing about "The Show" (for Instagram)

Cost is not a major blocker

Organisers of special events are the key user group

These leading speakers are more likely to be well off users than park regulars

Organisers are sharing about "The Show" (for Instagram)

Directions and actions that could be taken as a result of key findings:

- Can we network less with real users? MAKE TO WORKSHOPS
- Be clearer how to present workstreams between focused and embedded groups
- Consider how can knowledge photography to drive uptake
- Build out personas using STEP 3 output
- Add key findings to stakeholder update